

# MARKET MONITOR

## 2017 Total Sales

|                     | Total # | Dollar Volume  | Average Price | Median Price | Average DOM | Median DOM |
|---------------------|---------|----------------|---------------|--------------|-------------|------------|
| <b>Residential</b>  |         |                |               |              |             |            |
| Jul-17              | 226     | \$ 44,688,276  | \$ 197,735    | \$ 169,750   | 106         | 78         |
| 2017 YTD            | 1577    | \$ 281,858,460 | \$ 178,730    | \$ 155,000   | 114         | 74         |
| <b>Land</b>         |         |                |               |              |             |            |
| Jul-17              | 34      | \$ 4,200,528   | \$ 123,544    | \$ 55,000    | 245         | 61         |
| 2017 YTD            | 218     | \$ 22,191,768  | \$ 101,797    | \$ 48,250    | 226         | 60         |
| <b>Commercial</b>   |         |                |               |              |             |            |
| Jul-17              | 5       | \$ 1,377,730   | \$ 275,546    | \$ 310,000   | 466         | 85         |
| 2017 YTD            | 33      | \$ 13,747,680  | \$ 416,596    | \$ 160,000   | 253         | 85         |
| <b>Multi-Family</b> |         |                |               |              |             |            |
| Jul-17              | 3       | \$ 552,500     | \$ 184,166    | \$ 157,500   | 67          | 39         |
| 2017 YTD            | 28      | \$ 12,893,750  | \$ 460,491    | \$ 224,000   | 72          | 40         |

## 2017 Residential Sales

| June List to Sale Ratio (Updated) |            |                 | July List to Sale Ratio |            |                 |
|-----------------------------------|------------|-----------------|-------------------------|------------|-----------------|
|                                   | Total #    | List/Sale Ratio |                         | Total #    | List/Sale Ratio |
| Allen County                      | 18         | 95.70%          | Allen County            | 17         | 93.74%          |
| Butler County                     | 3          | 94.80%          | Butler County           | 3          | 85.11%          |
| Edmonson County                   | 7          | 89.45%          | Edmonson County         | 4          | 99.35%          |
| Logan County                      | 29         | 99.06%          | Logan County            | 22         | 96.67%          |
| Muhlenberg County                 | 4          | 92.34%          | Muhlenberg County       | 9          | 91.42%          |
| Other Counties                    | 24         | 91.40%          | Other Counties          | 16         | 93.03%          |
| Simpson County                    | 27         | 94.86%          | Simpson County          | 18         | 96.40%          |
| Warren County                     | 186        | 97.43%          | Warren County           | 137        | 97.58%          |
| <b>Total</b>                      | <b>298</b> | <b>96.78%</b>   | <b>Total</b>            | <b>226</b> | <b>96.78%</b>   |

## Residential Quick Facts

|  |            |
|--|------------|
| Active Listings on July 31, 2017:            | 863        |
| Average Price of Active listings :           | \$ 261,720 |
| Median Price of Active Listings:             | \$ 199,900 |
| Average Days on Market - Active Listings:    | 110        |
| Median Days on Market - Active Listings:     | 69         |
| New Listings for July                        | 332        |
| <br>Under Contract Listings on July 31, 2017 | <br>384    |