

# MARKET MONITOR

## 2016 Total Sales

|                     | Total # | Dollar Volume  | Average Price | Median Price | Average DOM | Median DOM |
|---------------------|---------|----------------|---------------|--------------|-------------|------------|
| <b>Residential</b>  |         |                |               |              |             |            |
| Jul-16              | 208     | \$ 33,777,617  | \$ 162,392    | \$ 146,250   | 125         | 80         |
| 2016 YTD            | 1349    | \$ 214,646,059 | \$ 159,114    | \$ 142,900   | 126         | 85         |
| <b>Land</b>         |         |                |               |              |             |            |
| Jul-16              | 21      | \$ 1,786,923   | \$ 85,091     | \$ 35,000    | 177         | 224        |
| 2016 YTD            | 176     | \$ 16,983,910  | \$ 96,499     | \$ 36,000    | 183         | 75         |
| <b>Commercial</b>   |         |                |               |              |             |            |
| Jul-16              | 2       | \$ 1,450,000   | \$ 725,000    | \$ 725,000   | 63          | 63         |
| 2016 YTD            | 40      | \$ 11,726,060  | \$ 293,151    | \$ 200,000   | 225         | 123        |
| <b>Multi-Family</b> |         |                |               |              |             |            |
| Jul-16              | 2       | \$ 360,000     | \$ 180,000    | \$ 180,000   | 157         | 157        |
| 2016 YTD            | 21      | \$ 3,674,600   | \$ 174,980    | \$ 120,000   | 75          | 91         |

## 2016 Residential Sales

### June List to Sale Ratio (Updated)

### July List to Sale Ratio

|                   | Total #    | List/Sale Ratio |                   | Total #    | List/Sale Ratio |
|-------------------|------------|-----------------|-------------------|------------|-----------------|
| Allen County      | 12         | 89.90%          | Allen County      | 21         | 95.97%          |
| Butler County     | 2          | 97.25%          | Butler County     | 4          | 96.03%          |
| Edmonson County   | 4          | 94.61%          | Edmonson County   | 4          | 93.80%          |
| Logan County      | 20         | 95.78%          | Logan County      | 21         | 95.50%          |
| Muhlenberg County | 13         | 95.26%          | Muhlenberg County | 10         | 75.19%          |
| Other Counties    | 6          | 91.04%          | Other Counties    | 11         | 91.03%          |
| Simpson County    | 27         | 97.61%          | Simpson County    | 13         | 95.55%          |
| Warren County     | 140        | 97.50%          | Warren County     | 124        | 97.22%          |
| <b>Total</b>      | <b>224</b> | <b>96.78%</b>   | <b>Total</b>      | <b>208</b> | <b>95.88%</b>   |

## Residential Quick Facts

|  |            |
|--|------------|
| Active Listings on July 29, 2016:            | 839        |
| Average Price of Active listings :           | \$ 260,792 |
| Median Price of Active Listings:             | \$ 179,900 |
| Average Days on Market - Active Listings:    | 123        |
| Median Days on Market - Active Listings:     | 79         |
| New Listings for July                        | 278        |
| <br>Under Contract Listings on July 29, 2016 | <br>427    |