

MARKET MONITOR

2018 Total Sales

| | Total # | Dollar Volume | Average Price | Median Price | Average DOM | Median DOM |
|---------------------|---------|----------------|---------------|--------------|-------------|------------|
| Residential | | | | | | |
| Oct-18 | 210 | \$ 40,850,657 | \$ 194,526 | \$ 169,250 | 106 | 75 |
| 2018 YTD | 2,330 | \$ 441,627,938 | \$ 189,539 | \$ 165,000 | 103 | 71 |
| Land | | | | | | |
| Oct-18 | 29 | \$ 3,682,234 | \$ 126,973 | \$ 50,000 | 150 | 85 |
| 2018 YTD | 270 | \$ 30,957,413 | \$ 114,657 | \$ 51,513 | 178 | 77 |
| Commercial | | | | | | |
| Oct-18 | 4 | \$ 2,143,000 | \$ 535,750 | \$ 214,000 | 364 | 371 |
| 2018 YTD | 56 | \$ 22,279,550 | \$ 397,849 | \$ 200,000 | 358 | 113 |
| Multi-Family | | | | | | |
| Oct-18 | 2 | \$ 660,000 | \$ 330,000 | \$ 330,000 | 59 | 59 |
| 2018 YTD | 48 | \$ 14,375,595 | \$ 299,491 | \$ 218,750 | 103 | 66 |

2018 Residential Sales

September List to Sale Ratio (Updated)

| | Total # | List/Sale Ratio |
|-------------------|------------|-----------------|
| Allen County | 21 | 95.09% |
| Butler County | 3 | 97.84% |
| Edmonson County | 7 | 96.13% |
| Logan County | 18 | 95.78% |
| Muhlenberg County | 13 | 91.41% |
| Other Counties | 27 | 94.62% |
| Simpson County | 12 | 97.06% |
| Warren County | 150 | 97.65% |
| Total | 251 | 96.92% |

October 2018 List to Sale Ratio

| | Total # | List/Sale Ratio |
|-------------------|------------|-----------------|
| Allen County | 19 | 94.80% |
| Butler County | 1 | 89.36% |
| Edmonson County | 4 | 100.46% |
| Logan County | 19 | 96.34% |
| Muhlenberg County | 6 | 82.55% |
| Other Counties | 22 | 86.24% |
| Simpson County | 9 | 98.46% |
| Warren County | 130 | 97.29% |
| Total | 210 | 95.29% |

Residential Quick Facts

| | Total | Warren County |
|---|------------|---------------|
| Active Listings on October 31, 2018: | 1224 | 617 |
| Average Price of Active listings : | \$ 265,514 | \$ 322,243 |
| Median Price of Active Listings: | \$ 218,900 | \$ 269,900 |
| Average Days on Market - Active Listings: | 99 | 99 |
| Median Days on Market - Active Listings: | 75 | 77 |
| New Listings for October | 366 | 195 |
| Under Contract Listings on October 31, 2018 | 332 | 171 |