

MARKET MONITOR

2020 Total Sales

| | Total # | Dollar Volume | Average Price | Median Price | Average DOM | Median DOM |
|---------------------|---------|----------------|---------------|--------------|-------------|------------|
| Residential | | | | | | |
| Oct-20 | 304 | \$ 70,045,539 | \$ 230,412 | \$ 193,000 | 116 | 79 |
| 2020 YTD | 2642 | \$ 544,284,067 | \$ 206,012 | \$ 181,875 | 115 | 84 |
| Land | | | | | | |
| Oct-20 | 55 | \$ 6,359,566 | \$ 115,628 | \$ 55,000 | 176 | 76 |
| 2020 YTD | 458 | \$ 47,590,627 | \$ 103,909 | \$ 55,000 | 198 | 112 |
| Commercial | | | | | | |
| Oct-20 | 6 | \$ 4,120,000 | \$ 686,666 | \$ 372,500 | 163 | 131 |
| 2020 YTD | 51 | \$ 20,976,600 | \$ 411,305 | \$ 259,000 | 239 | 145 |
| Multi-Family | | | | | | |
| Oct-20 | 8 | \$ 35,058,000 | \$ 438,225 | \$ 156,000 | 118 | 35 |
| 2020 YTD | 56 | \$ 25,151,500 | \$ 449,133 | \$ 160,500 | 109 | 68 |

2019 vs. 2020 Residential Sales

September 2019 vs. September 2020

| | 2019 Total # | 2020 Total # |
|-------------------|--------------|--------------|
| Allen County | 34 | 23 |
| Butler County | 4 | 6 |
| Edmonson County | 9 | 8 |
| Logan County | 21 | 29 |
| Muhlenberg County | 9 | 11 |
| Other Counties | 43 | 42 |
| Simpson County | 27 | 27 |
| Warren County | 138 | 155 |
| Total | 285 | 301 |

October 2019 vs. October 2020

| | 2019 Total # | 2020 Total # |
|-------------------|--------------|--------------|
| Allen County | 14 | 17 |
| Butler County | 0 | 0 |
| Edmonson County | 4 | 4 |
| Logan County | 27 | 26 |
| Muhlenberg County | 11 | 16 |
| Other Counties | 42 | 42 |
| Simpson County | 27 | 33 |
| Warren County | 115 | 166 |
| Total | 240 | 304 |

Residential Quick Facts

| | Total | Warren County |
|---|------------|---------------|
| Active Listings on October 31, 2020: | 555 | 311 |
| Average Price of Active listings : | \$ 282,311 | \$ 327,669 |
| Median Price of Active Listings: | \$ 224,000 | \$ 265,800 |
| Average Days on Market - Active Listings: | 106 | 97 |
| Median Days on Market - Active Listings: | 59 | 55 |
| New Listings for October | 455 | 266 |
| Under Contract Listings on October 31, 2020 | 526 | 292 |