

# MARKET MONITOR

## 2016 vs. 2015 Total Sales

	Total #	Dollar Volume	Average Price	Median Price	Ave DOM	Median DOM
<b>Residential</b>						
2016	2426	\$ 396,547,497	\$ 163,457	\$ 145,000	120	83
2015	2297	\$ 362,870,212	\$ 157,975	\$ 135,750	133	91
% Difference	↑ 5.61%	↑ 9.28%	↑ 3.47%	↑ 6.81%	↓ 9.77%	↓ 8.79%
<b>Land</b>						
2016	293	\$ 36,964,826	\$ 126,159	\$ 45,000	207	88
2015	235	\$ 28,168,948	\$ 119,867	\$ 49,500	278	155
% Difference	↑ 24.68%	↑ 31.23 %	↑ 5.25 %	↓9.09%	↓25.54%	↓43.22%
<b>Commercial</b>						
2016	62	\$ 17,372,240	\$ 280,197	\$ 200,000	252	129
2015	52	\$ 13,089,950	\$ 251,729	\$ 137,000	290	109
% Difference	↑ 19.23%	↑ 32.71%	↑ 11.31%	↑ 45.98%	↓13.10%	↑ 18.35%
<b>Multi-Family</b>						
2016	44	\$ 7,846,420	\$ 178,327	\$ 132,450	93	61
2015	37	\$ 10,442,900	\$ 282,240	\$ 166,000	124	64
% Difference	↑ 18.92%	↓24.86%	↓36.82%	↓20.21%	↓25.00%	↓4.68%

## 2016 Residential Sales

### List to Sale Ratio

	Total #	List/Sale Ratio
Allen County	178	94.58%
Butler County	24	94.69%
Edmonson County	58	96.16%
Logan County	231	95.39%
Muhlenberg County	113	92.15%
Other Counties	173	94.06%
Simpson County	187	95.88%
Warren County	1462	97.02%
<b>Total</b>	<b>2426</b>	<b>96.34%</b>

## 2016 New Listings vs. Sales

### Residential

	New	Sold
January	203	121
February	264	156
March	312	200
April	288	219
May	313	232
June	315	228
July	277	221
August	334	260
September	296	218
October	251	198
November	216	185
December	172	188
	<b>3241</b>	<b>2426</b>

## All Classes - RE, LD, CI, MF

	New	Sold
2016	4113	2825