

# MARKET MONITOR

## 2018 vs. 2017 Total Sales

	Total #	Dollar Volume	Average Price	Median Price	Ave DOM	Median DOM
<b>Residential</b>						
2018	2718	\$ 513,738,908	\$ 189,013	\$ 165,000	103	73
2017	2690	\$ 480,023,693	\$ 178,447	\$ 157,000	108	75
% Difference	↑ 1.04%	↑ 7.02%	↑ 5.92%	↑ 5.10%	↓ 4.63%	↓ 2.67%
<b>Land</b>						
2018	319	\$ 43,242,347	\$ 135,555	\$ 51,026	169	78
2017	384	\$ 41,767,764	\$ 108,770	\$ 52,250	212	74
% Difference	↓ 16.93%	↑ 3.53%	↑ 24.63%	↓ 2.34%	↓ 20.28%	↑ 5.41%
<b>Commercial</b>						
2018	67	\$ 26,258,285	\$ 391,914	\$ 200,000	331	115
2017	58	\$ 20,776,631	\$ 358,217	\$ 152,868	232	102
% Difference	↑ 15.52%	↑ 26.38%	↑ 9.41%	↑ 30.83%	↑ 42.67%	↑ 12.75%
<b>Multi-Family</b>						
2018	54	\$ 15,497,095	\$ 286,983	\$ 218,750	99	65
2017	49	\$ 16,795,450	\$ 342,764	\$ 168,000	105	45
% Difference	↑ 10.20%	↓ 7.73%	↓ 16.27%	↑ 30.21%	↓ 5.71%	↑ 44.44%

## 2018 Residential Sales

### List to Sale Ratio

	Total #	List/Sale Ratio
Allen County	228	94.99%
Butler County	36	94.71%
Edmonson County	57	95.62%
Logan County	221	96.25%
Muhlenberg County	122	91.75%
Other Counties	208	93.95%
Simpson County	198	97.03%
Warren County	1648	97.24%
<b>Total</b>	<b>2718</b>	<b>96.60%</b>

## 2018 New Listings vs. Sales

### Residential

	New	Sold
January	246	163
February	279	148
March	346	240
April	333	218
May	405	268
June	410	273
July	390	272
August	414	293
September	353	251
October	366	215
November	253	201
December	178	176
<b>Total</b>	<b>3973</b>	<b>2718</b>

## All Classes - RE, LD, CI, MF

	New	Sold
2018	4975	3158