

MARKET MONITOR

2021 Total Sales

| | Total # | Dollar Volume | Average Price | Median Price | Average DOM | Median DOM |
|---------------------|---------|----------------|---------------|--------------|-------------|------------|
| Residential | | | | | | |
| Oct-21 | 277 | \$ 71,006,724 | \$ 256,341 | \$ 230,000 | 77 | 61 |
| 2021 YTD | 2983 | \$ 701,430,333 | \$ 235,142 | \$ 209,900 | 87 | 63 |
| Land | | | | | | |
| Oct-21 | 38 | \$ 9,049,615 | \$ 238,147 | \$ 59,375 | 140 | 77 |
| 2021 YTD | 508 | \$ 79,154,338 | \$ 155,815 | \$ 59,900 | 180 | 78 |
| Commercial | | | | | | |
| Oct-21 | 6 | \$ 2,399,900 | \$ 399,983 | \$ 387,450 | 1015 | 130 |
| 2021 YTD | 74 | \$ 50,665,142 | \$ 684,664 | \$ 341,250 | 217 | 93 |
| Multi-Family | | | | | | |
| Oct-21 | 1 | \$ 875,000 | \$ 875,000 | \$ 875,000 | 66 | 66 |
| 2021 YTD | 93 | \$ 43,981,900 | \$ 472,923 | \$ 225,000 | 80 | 62 |

2020 vs. 2021 Residential Sales

September 2020 vs. September 2021

| | 2020 Total # | 2021 Total # |
|-------------------|--------------|--------------|
| Allen County | 23 | 23 |
| Butler County | 6 | 6 |
| Edmonson County | 8 | 14 |
| Logan County | 29 | 27 |
| Muhlenberg County | 11 | 7 |
| Other Counties | 42 | 26 |
| Simpson County | 27 | 31 |
| Warren County | 155 | 159 |
| Total | 301 | 293 |

October 2020 vs. October 2021

| | 2020 Total # | 2021 Total # |
|-------------------|--------------|--------------|
| Allen County | 17 | 29 |
| Butler County | 0 | 0 |
| Edmonson County | 4 | 9 |
| Logan County | 26 | 28 |
| Muhlenberg County | 16 | 12 |
| Other Counties | 42 | 21 |
| Simpson County | 33 | 28 |
| Warren County | 166 | 150 |
| Total | 304 | 277 |

Residential Quick Facts

| | Total | Warren County |
|---|------------|---------------|
| Active Listings on October 31, 2021: | 552 | 248 |
| Average Price of Active listings : | \$ 338,129 | \$ 413,996 |
| Median Price of Active Listings: | \$ 249,450 | \$ 294,950 |
| Average Days on Market - Active Listings: | 64 | 62 |
| Median Days on Market - Active Listings: | 50 | 49 |
| New Listings for October | 363 | 178 |
| Under Contract Listings on October 31, 2021 | 535 | 271 |