

MARKET MONITOR

2021 vs. 2020 Total Sales

	Total #	Dollar Volume	Average Price	Median Price	Ave DOM	Median DOM
Residential						
2021	3596	\$ 852,885,106	\$ 237,176	\$ 210,000	85	63
2020	3224	\$ 671,206,986	\$ 208,190	\$ 184,900	111	80
% Difference	↑ 11.5%	↑ 27.1%	↑ 13.9%	↑ 13.6%	↓ 23.4%	↓ 21.3%
Land						
2021	603	\$ 100,405,494	\$ 166,509	\$ 60,000	179	82
2020	579	\$ 64,929,002	\$ 112,139	\$ 57,000	192	112
% Difference	↑ 4.1%	↑ 54.6%	↑ 48.5%	↑ 5.3%	↓ 6.8%	↓ 26.8%
Commercial						
2021	97	\$ 99,912,542	\$ 1,030,026	\$ 395,000	238	101
2020	60	\$ 26,994,600	\$ 449,910	\$ 302,500	251	183
% Difference	↑ 61.7%	↑ 270.1%	↑ 128.9%	↑ 30.6%	↓ 5.2%	↓ 44.8%
Multi-Family						
2021	100	\$ 45,774,700	\$ 457,747	\$ 222,000	80	62
2020	67	\$ 32,523,000	\$ 485,417	\$ 163,000	110	72
% Difference	↑ 49.3%	↑ 40.7%	↓ 5.7%	↑ 36.2%	↓ 27.3%	↓ 13.9%
TOTAL						
2021	4396	\$1,098,977,842				
2020	3930	\$795,653,588				
% Difference	11.9 increase	38.1% increase				